



# 2019 - 2020 ANNUAL REPORT

Festival du Voyageur Inc. heho.ca – (204) 237-7692



Festival du Voyageur is located on Treaty No.1 territory. We gather by the Red River, on homeland of the Métis Nation, and land of the Cree, Oji-Cree, Ojibwe, Dene and Dakota people.

Because of cultural erosion due to residential schools, the 60's scoop, and colonial systemic oppression, Indigenous People had their freedom and culture stolen.

Festival du Voyageur promotes the celebration of Indigenous culture. We are focused on reconciliation by hiring more Indigenous artists, staff and in creating partnerships in order to implement Indigenous programing and educational activities into Festival throughout the year.





Oji-Cree artist Jordan Stranger created the new logo and wordmark for the 2020 Festival.

His artwork contained several symbols representing the partnership and close ties between the Voyageurs and Indigenous people.

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# MESSAGE FROM THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT

What a year! We are pleased to have been able to celebrate at Voyageur Park alongside thousands of festivalgoers, friends and family in February. We had a great time together, making new friends and celebrating our heritage. Manitoba's Francophone community is defined not only by the struggles it has overcome but by its spirit and joie de vivre. From February 14 to 23, 2020, this festive character was showcased at its best. In the midst of the bitter winter cold, we gathered to sing, dance, eat, celebrate and enjoy each other's company.



Our 51st edition marked the beginning of a new chapter for the Festival. We used a forward-looking approach to make the event even more sustainable and socially responsible. Such changes are helping us improve the viability of our festival for the next 50 years.

We are very proud of this latest edition. We are especially pleased with the reconciliation initiatives with Indigenous peoples, the renewed attention to the environment and the efforts to make our event spaces safer and more inclusive for festivalgoers.

Festival du Voyageur is therefore entering the new decade with renewed vitality, ever mindful of changing social norms and never forgetting its heritage and language roots.

All of these efforts would not be possible without the tremendous work done by the FDV team, the many contract workers, our hundreds of dedicated volunteers, our valued partners and contributors, as well as our sponsors and funders who ensure the sustainability of our winter celebration.

We thank them sincerely for their dedication, their Voyageur spirit and their confidence in us!

Shortly after Festival's 2020 edition, the whole world was shaken by the COVID-19 pandemic. We are thankful that we had the opportunity to hold a festival, knowing that many others had to cancel their events.

While we don't yet know what the future holds, we can assure you that the entire team is looking at all possible options to bring you some form of our Festival du Voyageur winter festival.

We anxiously await the time when we can come together once again with our big Festival family when it is safe and prudent to do so. In the meantime, our message to you is:

Everyone who's having fun, make sure you're wearing a mask when you give a big... "HÉHO!!"

Land Nadea

**Darrel Nadeau, Executive Director** 

Lyme Connelly

**Lynne Connelly, President** 





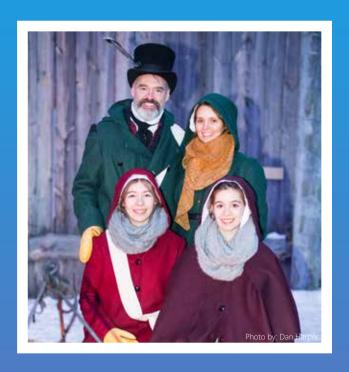


# MESSAGE FROM THE OFFICIAL FAMILY: THE RÉGNIERS

It is with great pride and fondness that we look back on our last two years as Official Voyageurs. What a memorable experience it has been!

We are happy to have played an important role in promoting our Festival and to have shared its joys and enthusiasm with thousands of people.

Festival du Voyageur 2020 featured excellent music and food and a lively and energetic atmosphere in an unparalleled setting. Congratulations to the whole team! What's more, the progressive and inclusive measures taken by FDV clearly resonate with today's society and will be appreciated by generations to come.



We are delighted to now belong to the Order of Official Voyageurs. We felt and are very grateful for their love and support throughout our mandate. We will proudly and enthusiastically continue to be Franco-Manitoban ambassadors for our beloved Festival. We look forward to supporting the Turenne family (Official Voyageurs 2021-2022) and all the families after them!

We will never forget our treasure trove of memories. Many thanks to the Festival and the Order of Official Voyageurs for giving us the opportunity to be part of this amazing experience!

Our best wishes to the Turenne family who will undoubtedly be wonderful ambassadors. Hé Ho!

The Régnier Family, Official Voyageurs 2019-2020

Robert and Liliane Régnier Jasmine and Anne-Sophie

# **CONSEIL D'ADMINISTRATION**



Lynne Connelly - President

Daniel Leclair - Past President

Marc Normandeau - Treasurer

Maxine Robert - Secretary

Eric Plamondon - Director

Gabrielle Lisi - Director

Marc Fabas - Director

Natalie Thiesen - Director

Ginette Connelly - Director

Daniel Labrie - Director

Lisa Cupples - Director

**From left to right:** Maxine Robert, Lynne Connelly, Daniel Labrie, Lisa Cupples, Eric Plamondon, Marc Fabas, Ginette Connelly, Darrel Nadeau, Marc Normandeau, Natalie Thiesen. **Missing:** Daniel Leclair et Gabrielle Lisi.

# MISSION, VISION AND VALUES

**Our mission:** Promote joie de vivre and extend the reach of French language and culture throughout the year through artistic, educational, historical and cultural experiences inspired by the Voyageur era.

**Our vision:** Promote discovery of the rich history of the voyageur era and the vitality of French language and culture in Manitoba

Our values: Social Responsibility • Heritage • Innovation • Inclusion • Integrity

# PERMANENT STAFF 2019 - 2020



*In order (left to right) in the photo:* 

**Darrel Nadeau** - Executive Director Julien Desaulniers - Artistic Director Luc Guénette - Technical Assistant

Ainza Bellefeuille - Operations Director

Laurène David - Marketing

and Communications Volunteer

Nicolas Audette - Marketing

and Communications Director

Lynette Buchanan - Administrative Assistant

**Robyn Adams** - Indigenous Initiatives Coordinator

**Monique Olivier** - Heritage and Education

**Programs Manager** 

Fatimaty Gueye - Finance Director

Marjorie Grainville - Finance Assistant

**Colin Mackie** - Heritage and Education Programs

Director

# **COMMITMENT TO RECONCILIATION**

Festival du Voyageur is committed to providing space for Indigenous heritage and culture. Key things we have developed this year include strengthening and building new relationships with Indigenous groups and dedicating space to Indigenous-led programming and education for the public throughout the year. Indigenous voices and perspectives need to be reflected in our activities and recognized as an integral part of the fur-trade era. As a team, we are committed to learning how to be more inclusive and respectful to all Indigenous communities.



This year our team and Board of Directors have participated in workshops, tours, and training to better familiarize ourselves with Indigenous stories, trauma, and culture. We have also started an Indigenous Advisory Group that has met multiple times and has provided an impactful perspective for our organization. We plan to continue to grow this the scope and discussions of this advisory group.

Jordan Stranger, also known as TotemDoodem, designed our 2020 wordmark, which visually brings together Indigenous and voyageur symbols in one logo. It is this spirit of kinship, respect and honour that is reminiscent of the fur-trade era that we want to bring to future editions of Festival du Voyageur.



In our 2020 programming, we had artists and leaders from over 18 different Indigenous communities across Canada on and off reserves. We were blown away by the celebration of languages, culture, and values. We celebrated Métis, First Nation and Inuit culture with music, games, film, food, dance, pow wow, crafts, storytelling, and workshops which taught traditional art making.

Reconciliation is made through a trusting relationship that will take a long time to build, we are just starting that process and ask you to join us. For a full overview of our 2019-2020 Indigenous initiatives, please consult www.heho.ca where we will publish a detailed report.









# **VOLUNTEERS**

Our volunteers are tough and courageous folks. In the middle of winter, they are there to greet us at Voyageur Park with a warm smile and a big "HÉHO!" A festival of this magnitude would not be possible without our volunteer brigade and the support of our sponsor, 24-7 Intouch.

This year, we produced a Volunteer Guide that included basic information as well as a Code of Ethics focusing on the personal safety of volunteers and festivalgoers.

Mandatory training (even for long-time volunteers) highlighted important changes and the organization's values. It was our way of empowering volunteers to play an active role in the event's culture while ensuring that the Festival is a safe space for everyone.





Every year, community groups such as the Knights of Columbus, La Brigade de la Rivière-Rouge, the St. Pierre Jolys Sugar Shack, Habitat Chez-Soi/Habitat for Humanity, the Saints-Martyrs-Canadiens parish and Pluri-Elles provide essential support with their volunteers and services for festivalgoers. By working closely with these groups, we are able to recruit over 1,000 volunteers.

Volunteers play key roles at the Festival, including greeting festivalgoers, managing the park entrance and parking lot traffic, bartending, monitoring the fire pits, running events and cleaning tents.

To thank them for their time, volunteers receive single-day tickets to the Festival and are invited to attend a volunteer appreciation party with live music, food and prizes. Volunteers also have access to the La Tuque tent, where they can mingle with Festival artists, enjoy a hot meal courtesy of 24-7 Intouch and relax with other volunteers between shifts.

The generosity and good spirit of our volunteers contribute greatly to Festival du Voyageur's success year after year. The entire staff and Board would like to thank all the volunteers who generously give of their time and talents to make our Festival a success!

# SUMMER PROGRAMMING AND ACTIVITIES AT FORT GIBRALTAR

## **SUMMER SCHOOL PROGRAM**

More than 2,000 students took part in the summer school program in May and June 2019 at the Fort Gibraltar Interpretation Centre. These students learned more about the influence Fort Gibraltar had on the cultural development of the Red River Settlement and explored the folklore and unique customs of the French-Canadian voyageurs who paddled across the country from Lower Canada to the Far North transporting trading goods.



## FORT GIBRALTAR INTERPRETATION CENTRE

For several years now, we have opened the doors of Fort Gibraltar from May to August to the general public and tourists to come and learn about how Voyageurs spent their summer in 1815. This provides a different perspective of the life of the Voyageurs at Fort Gibraltar compared to the winter experience showcased at Festival du Voyageur. We received 4,645 visits in 2019, including our Canada Day activities and Doors Open Winnipeg weekend (free admission).



## ESCAPE FORT GIBRALTAR

For the second year in a row, the Hudson's Bay Company captured Fort Gibraltar in June 2019 and took the bourgeois of the North West Company hostage! This year, we added an all-ages (family) wave to this activity in addition to an adults-only wave with an after-party. More than 100 teams of four were released after completing a series of physical and mental challenges within the time limit. After-party participants also enjoyed poutine and an evening of dancing.



# 51<sup>ST</sup> EDITION BY THE NUMBERS



700

LITRES DE SIROP D'ÉRABLE

**UTRES** OF MAPLE SYRUP



-11,7°C

**TEMPÉRATURE** MOYENNE

**AVERAGE TEMPERATURE** 



9614

**PARTICIPANTS AU PROGRAMME SCOLAIRE** 

**SCHOOL PROGRAM PARTICIPANTS** 



**MUSICIENS MUSICIANS** 





5818

**HEURES DE BÉNÉVOLAT VOLUNTEER HOURS** 



289

EMPLOYÉS ET BÉNÉVOLES AYANT SUIVI UNE FORMATION SUR LA RÉCONCILIATION

**EMPLOYEES & VOLUNTEERS WHO PARTICIPATED** IN A TRAINING SESSION ON RECONCILIATION





73 675

**VISITEURS VISITORS** 



**DE CONCERTS** 

**HOURS OF CONCERTS** 



# 51<sup>ST</sup> EDITION OVERVIEW

The 2020 edition of Festival du Voyageur was a great success both for festivalgoers and the organization. We expanded our facilities and offered more diversified programming while increasing our self-generated revenues in order to put the organization back on a sustainable footing for the years to come.

There were a total of 73,000 visits to Voyageur Park and our official sites, not including the winter trail at The Forks, which was closed for safety reasons. This number of visits is consistent with our figures for the 50th edition in 2019 (excluding the winter trail).



This year, we focused on modernizing the Festival to keep pace with evolving social norms. We worked on reconciliation initiatives with Indigenous peoples, renewed our environmental focus, and took concrete steps to make our event spaces safer for festivalgoers.

On the environmental front, we created a site-wide composting program to reduce waste, working with our suppliers to make all dishes, cups, utensils and napkins compostable. We put together a new team of volunteers, the Eco-Voyageurs, to raise awareness and educate festivalgoers on this subject. We also partnered with UMEARTH, which conducted an energy efficiency study to help us determine the steps we could take to reduce the greenhouse effect of the heating systems in our tents.



Our organization also mobilized to contribute to reconciliation with Indigenous peoples. We became signatories to the City of Winnipeg's Indigenous Accord, hired an Indigenous Initiatives coordinator and expanded our Indigenous music and visual programming. Oji-Cree artist Jordan Stranger created the new logo and wordmark for the 2020 Festival.



His artwork contained several symbols representing the partnership and close ties between the Voyageurs and Indigenous people.

Satisfaction survey respondents gave the Festival's new Indigenous Initiatives a 4.14/5 rating.



It is important that our Festival du Voyageur celebrations be respectful of others.

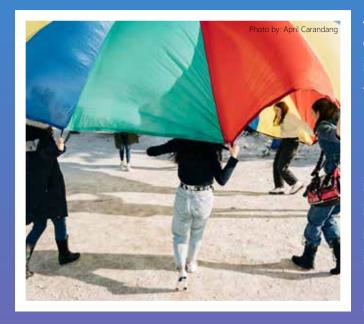
We prepared a new internal security team, formalized and published our Safe Space policy, and worked with Project Safe Audience and Pluri-Elles to provide a safer space for festivalgoers. We also partnered with Winnipeg's Bear Clan Patrol to have greater diversity on our security team. Festivalgoers gave safety and wellbeing a score of 4.5 out of 5, and 35.7% of respondents said they became aware of our Safe Space policy during their visit.

The Festival supported the local economy more than ever in 2020. For example, we partnered with Fort Garry Brewing and Farmery Estate Brewery to give festivalgoers a larger selection of products to choose from and support Manitoba breweries. We also recruited new local suppliers, including Crêperie Ker-Breizh, Chez Mémère, BBK BBQ and Wow Catering, with their Kiosque Boréal. Our Métis merchandise is made by local supplier Étchiboy, while our shirts and sweaters are ethically manufactured by a Canadian company.

Over and above these new initiatives, we offered Festival staples such as the International Snow Sculpture Symposium, featuring six teams from a number of countries as well as a team from the Peguis First Nation. As always, the Caisse Financial Group Sugar Shack was the place to go to enjoy traditional music and maple taffy on snow. New this year was the programming in the main hall (Foyer) of Maison du Bourgeois. This stage provided a cozy, intimate platform for emerging artists while creating a unique atmosphere for festivalgoers.

We presented outstanding programming at the Relais du Voyageur trading post (CCFM), where musicians Ariane Moffatt and Vilain Pingouin rocked the stage.





As part of our educational mandate, Université de Saint-Boniface supported our historical interpretation at Fort Gibraltar, where we brought to life the fur trade era of 1815.

For the Canada Life School Program, close to 10,000 students visited the park as part of a unique, interactive field trip during which they engaged in hands-on learning experiences related to history and social studies. A number of activities, including the Manito Ahbee festival's Pow Wow 101 interactive workshops, also touched on reconciliation themes.

With support from the Government of Canada, we improved electricity distribution in Voyageur Park and purchased a hot beverage kiosk as well as a new Bell MTS Red River tent, the biggest in the Festival's history, with space for up to 1,000 people. The tent has become a hub for meetings and gatherings during the day and a stage for top-notch, high-energy shows in the evenings, featuring artists such as Charlotte Cardin, The Zolas, Royal Canoe, and Jérémie and the Delicious Hounds.

These changes increased our capacity and provided an enhanced Festival experience.



Another indicator of the success of the winter festival can be found in the results of our annual satisfaction survey, which was completed by over 1,800 respondents this year. Festivalgoers' overall satisfaction was 7.54/10 and over 85% said they are likely or very likely to return next year. What's more, 76% of festival goers somewhat agreed, agreed or strongly agreed that the Festival is heading in the right direction.

This encourages us to continue to modernize the Festival while preserving our heritage and linguistic identity.



In budget news, we are pleased to post a surplus this year. With the support of our many sponsors, funders and festivalgoers, we have been able to increase revenues and reduce the Festival's expenses to bring it to a level of profitability. We are fortunate to have the support of so many partners and community members. Given the unpredictability of the year ahead due to COVID-19, we hope we can count on this support again as we navigate this uncertain new world.









# **FAST FACTS**

## **BELL MTS RED RIVER TENT**

- 42 shows
- 1,000 people per sitting
- Popular meeting place and venue for must-see live concerts

## **CAISSE FINANCIAL GROUP** SUGAR SHACK

- 30,000+ servings of maple taffy
- 45+ traditional music shows
- 600 festivalgoers per sitting (increased capacity)

## HISTORICAL INTERPRETATION

#### PRESENTED BY UNIVERSITÉ DE SAINT-BONIFACE

- 1815: the year showcased by interpretation at Fort Gibraltar
- 50 000+ visits to Fort Gibraltar
- 1,000 special buttons handed out to children at Fort Gibraltar

## TRADING POST AT THE CCFM

#### PRESENTED BY AIR CANADA

- Feature performances by Ariane Moffatt, Vilain Pingouin and Folle Avoine
- 1,000+ meals served at the community dinner
- Special events: Sundé night special and Cajun Night

## **CANADA LIFE SCHOOL PROGRAM**

- 10,000 student participants from 150 schools
- External participants from Australia, Saskatchewan, Ontario and North Dakota
- 30 different physical and educational activities, many of which have Indigenous themes











# **CONTESTS AND AWARDS**

## **PEA SOUP COMPETITION**

**People's Choice:** Non such Brewing co. **Judges' Choice:** Amsterdam Tea Room

## FIDDLING CONTEST

7 years old and under: Elise Hutlet
8-10 years old: Calum Goetzke
11-13 years old: Shiloh Hiebert
14-17 years old: Alexandre Tétrault

**60+ years old:** Brian Grainger **Championship:** Kyle Burghout

## **JIGGING CONTEST**

9 years old and under: Rosalee Berens10-13 years old: Peyton-Lynn Harbinski60+ years old: Winston WuttuneeChampionship: Jessica Lavallée

## **BEARD GROWING CONTEST**

Clean Shaven: Colin Ward

Voyageur Beard: Francisco Munilla

**Novelty:** Donnie Dazzler

**Open Category:** Tracy Lavallee

## ORDER OF THE CAPOTE

Knights of Columbus Council of the Saint-Martyrs-Canadiens parish

## INTERNATIONAL SNOW SCULP-TURE SYMPOSIUM PARTICIPANTS

**France & Germany:** Fabien Champeval (Captain) Friederike Schroth - Arnaud Roblet

**Steinbach:** Lyle Peters (Captain) - Errol Peters Jakobi Heinrichs - Israel Peters - Kevin Peters

**Peguis:** Wayne Stranger (Captain) - Jovi Buffalogirl Stranger - Jodine Pratt - Joe Stranger - Mike Cochrane Michelle Cochrane - Allan Fogg

**Argentina:** Hugo Mercelo Ruiz Caceres (Captain) Adriana Oplanich

**United States:** Kyle Slivnik (Captain) Joseph Brandanger - Jaymie Stocks

**United Kingdom:** Mark Thompson (Captain) Will Davies - Pourang Tajally

**Saskatchewan:** Theressa Wright - Terry Ouellette Carole Dagenais - Kara Tinkler

## **VOYAGEUR GAMES**

#### Women

#1 - Original 16 - Josée Morneau

#2 - Canadian Club 2 - Marissa Lajeunesse

#3 - Keiths - Jenn Hughes

#### Men

#1- Fort Garry Dark - Damian Rakowski

#2- Crashmasters - Peter Klotz

#3 - Corona Buckets - Edward Dewind

# 51ST EDITION SURVEY RESULTS

| MUSICAL PROGRAMMING  | <b>* * * * \$</b> 4.22/5    |
|--|-----------------------------|
| STAFF AND VOLUNTEER<br>FRIENDLINESS AND HELPFULNESS              | <b>* * * * %</b> 4.39/5     |
| INDIGENOUS INITIATIVES   | <b>* * * * 3</b> 4.14/5     |
| ENVIRONMENTAL INITIATIVES  | <b>* * * *</b> \$\$ 4.01/5  |
| VOYAGEUR PARK FACILITIES   | <b>* * * * *</b> 4.18/5     |
| PARK CLEANLINESS   | * * * * \$ 4.29/5           |
| HISTORICAL INTERPRETATION<br>AND HERITAGE PROGRAMMING            | <b>* * * * %</b> 4.29/5     |
| CHILDREN'S PROGRAMMING<br>AND ACTIVITIES                         | <b>* * * *</b> \$ 4.04/5    |
| EASE OF TICKET PURCHASE  | <b>* * * * %</b> 4.21/5     |
| ADMISSION COST   | <b>* * *</b> * * * * 3.36/5 |
| FOOD VENDOR SELECTION  | <b>* * *</b> * \$ \$ 3.88/5 |
| SAFETY AND WELLBEING   | <b>* * * * 3</b> 4.50/5     |
| SITE ACCESS<br>(PARKING AND SHUTTLE)                             | <b>* * *</b> * \$ 3.98/5    |
| ACCESS TO INFORMATION (GUIDE/WEBSITE/MOBILE APP/ON-SITE SIGNAGE) | <b>** * * * * * * * * *</b> |

Source: 2020 Satisfaction Survey. Average score based on 2,010 respondents.

## **OVERALL SATISFACTION**

Average based on 2,014 respondents

"Always a good time hanging with friends and enjoying the food and music. Highlight of the winter"

#### - Elizabeth Mackay, Sondage

"Amazing experience and memories!"

#### - Sean Lucas, Facebook

"The great music, I'm always wonderfully surprised how great artists/ bands is showcased!"

#### - Ana Costa, Facebook



"Amazing shows, amazing vendors and amazing people."

#### - Nathalie Mcfate, Facebook

"The general atmosphere was welcoming. A lot of fun for me and my family."

#### - Chris, Sondage

"Love the music and the atmosphere! One of my favourite things to do in Winnipeg during the winter!"

#### - Martin, Sondage























#### **Commanditaires officiels | Official Sponsors**











#### **Commanditaires médias | Media Sponsors**















#### **Commanditaires majeurs | Major Sponsors**

Beaver Bus Lines | C&T Rentals & Sales Ltd. | Fried Green Tomatoes Catering International Fur Dressers & Dyers | Manitoba Pork | Royal Canadian Mint Société de la francophonie manitobaine | Univins | Roquette | CN Wawanesa Insurance | TD Bank Group | Prairie Mobile Communications Power Corporation of Canada | Countryjohns Portable Toilets | Enns Brothers Qualico Communities | Assurart | RBC | Goodlife Fitness | VIA Rail Canada

### **Bailleurs de fonds | Funders**















# FINANCIAL STATEMENTS



Tel: 204-956-7200 Fax: 204-926-7201 Toll-free: 866-863-6601 www.bdo.ca BDO Canada LLP 700 - 200 Graham Avenue Winnipeg MB R3C 4L5 Canada

#### Report of the Independent Auditor on the Summary Financial Statements

#### To the members of Festival du Voyageur Inc.

#### Opinion

The summary financial statements, which comprise the summary statement of financial position as at April 30, 2020 and the summary statement of operations and summary schedule of revenue and expenses for Winter Festival for the year then ended, and related note, are derived from the audited financial statements of Festival du Voyageur Inc. (the Corporation) for the year ended April 30, 2020.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements, on the basis described in the note.

#### **Summary Financial Statements**

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Corporation's audited financial statements and the auditor's report thereon.

#### The Audited Financial Statements and Our Report Thereon

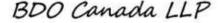
We expressed an unmodified audit opinion on the audited financial statements in our report dated September 1, 2020.

#### Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements on the basis described in the note.

#### Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standards (CAS) 810, Engagements to Report on Summary Financial Statements.



Chartered Professional Accountants

Winnipeg, Manitoba September 1, 2020

# FESTIVAL DU VOYAGEUR INC. Summary Statement of Financial Position

| As at April 30                                       | 2020                                  | 2019               |
|--|---------------------------------------|--------------------|
|  | \$                                    | \$                 |
| Assets   |                                       |                    |
| Current Assets                                       |                                       |                    |
| Accounts, subsidies and grants receivable            | 129,613                               | 247,209            |
| Prepaid expenses                                     | 44,918                                | 16,245             |
| Inventory  | 51,881                                | 46,604             |
|  | 226,412                               | 310,058            |
| Restricted investments                               | 311,200                               | 310,000            |
| Capital assets                                       | 787,356                               | 565,411            |
|  | 1,324,968                             | 1,185,469          |
|  |                                       |                    |
| Liabilities and Net Assets                           |                                       |                    |
| Current Liabilities                                  |                                       |                    |
| Bank indebtedness                                    | 79,044                                | 368,581            |
| Accounts payable and accrued expenses                | 98,801                                | 58,548             |
| Government remittances payable                       | 30,458                                | 24,952             |
| Obligation under capital lease<br>Unearned revenue   | 5,454<br>61,000                       | 4,555<br>-         |
|  | 274,757                               | 456,636            |
|  | ·                                     |                    |
| Obligation under capital lease                       | 41,591                                | 46,835             |
| Deferred contributions related to capital assets     | 518,551                               | 320,350            |
|  | 834,899                               | 823,821            |
| Net Accets   | <u> </u>                              |                    |
| Net Assets Unrestricted                              | (42,891)                              | (142,023)          |
| Internally restricted                                |                                       |                    |
| Invested in capital assets Capital asset replacement | 221,760<br>311,200                    | 193,671<br>310,000 |
| 1 222  | · · · · · · · · · · · · · · · · · · · |                    |
|  | 490,069                               | 361,648            |
|  | 1,324,968                             | 1,185,469          |

Approved on behalf of the Board of Directors:

Lynne Connelly, President Marc Normandeau, Treasurer

The accompanying note is an integral part of these summary financial statements.

## **FESTIVAL DU VOYAGEUR INC. Summary Statement of Operations**

| For the year ended April 30                               | 2020             | 2019             |
|---|------------------|------------------|
|   | \$               | \$               |
| Revenue   |                  |                  |
| Operating grants  |                  |                  |
| Province of Manitoba                                      |                  |                  |
| Arts Branch   | 324,600          | 324,600          |
| Government of Canada                                      |                  |                  |
| Service Canada  | 21,900           | 17,415           |
| Canada's National Trust                                   | 7,902            | 26,602           |
| City of Winnipeg  |                  |                  |
| Winnipeg Arts Council                                     | 90,000           | 100,000          |
| Other grants  | 22.750           |                  |
| Perspective Métisse                                       | 33,750           |                  |
|   | 478,152          | 468,617          |
| Fête d'hiver (see schedule)                               | 2,266,909        | 2,316,327        |
| Centre Fort Gibraltar                                     | 120,651          | 148,523          |
| Interest and other  | 35,874           | 48,411           |
| Contributions related to capital assets                   | 51,799<br>34 507 | 45,167           |
| Other productions Gain on disposal of capital assets      | 34,597           | 22,729<br>21,700 |
| Gain on disposal of capital assets                        |                  | 21,700           |
|   | 2,987,982        | 3,071,474        |
| Expenses  |                  |                  |
| Winter Festival (see schedule)                            | 1,803,509        | 2,025,776        |
| Salaries and benefits                                     | 444,303          | 508,595          |
| Fort Gibraltar  | 231,173          | 245,635          |
| Amortization  | 102,978          | 83,976           |
| Insurance   | 56,218           | 65,506           |
| Training, meetings and receptions Professional fees       | 19,375           | 47,753           |
| Property taxes  | 51,392<br>28,642 | 43,849<br>28,340 |
| Other productions   | 21,845           | 26,895           |
| Bank charges and interest                                 | 33,705           | 24,277           |
| Photocopies, office supplies and other                    | 21,262           | 19,819           |
| Telecommunications  | 13,539           | 18,470           |
| Utilities   | 12,637           | 13,807           |
| Supplies and service contracts                            | 13,265           | 13,403           |
| Promotion and marketing                                   | 2,318            | 3,255            |
| Bad debts   | 3,400            |                  |
|   | 2,859,561        | 3,169,356        |
| Excess (deficiency) of revenue over expenses for the year | 128,421          | (97,882)         |

FESTIVAL DU VOYAGEUR INC. Summary Schedule of Revenue and Expenses for Winter Festival

| For the year ended April 30, 2020                                |           |           |              |           |           |              |
|--|-----------|-----------|--------------|-----------|-----------|--------------|
|  |           |           | 2020         |           |           | 2019         |
|  | Revenue   | Expenses  | Contribution | Revenue   | Expenses  | Contribution |
|  | ₩         | S         | 8            | ↔         | ↔         | s            |
| Province of Manitoba<br>Manitoba Advanced Education and Training |           |           |              |           |           |              |
| and Employment Training Services                                 | 100,000   | •         | 100,000      | 200,000   | •         | 200,000      |
| Bureau de l'éducation française                                  | 67,000    | •         | 67,000       | 67,000    | •         | 67,000       |
| Government of Canada - Canadian Heritage                         | 159,325   | •         | 159,325      | 102,500   | •         | 102,500      |
| City of Winnipeg   | 74,500    | •         | 74,500       | 40,000    | •         | 40,000       |
| Province of Québec   | 10,000    | •         | 10,000       | 10,000    | •         | 10,000       |
|  | 410,825   | 1         | 410,825      | 419,500   | ı         | 419,500      |
| Admissions   | 693,835   | 9,114     | 684,721      | 688,409   | 5,408     | 683,001      |
| Sponsorships   | 294,700   | 9,823     | 284,877      | 303,093   | 10,693    | 292,400      |
| Souvenirs  | 81,982    | 48,695    | 33,287       | 70,332    | 44,410    | 25,922       |
| Hosting  | 31,321    | 46,170    | (14,849)     | 43,024    | 52,796    | (9,772)      |
| Volunteer training   | •         | 16,440    | (16,440)     | •         | 13,820    | (13,820)     |
| School program   | 154,764   | 159,825   | (5,061)      | 147,659   | 174,622   | (26,963)     |
| CCFM Trading Post  | 51,159    | 74,358    | (23,199)     | 63,368    | 93,057    | (29,689)     |
| River Trail  | •         | 8,647     | (8,647)      | 34,770    | 81,433    | (46,663)     |
| Sculptures program   | 6,650     | 44,076    | (37,426)     | 18,050    | 76,927    | (58,877)     |
| Marketing  | •         | 152,106   | (152,106)    | •         | 205,039   | (205,039)    |
| Voyageur Park  | 541,673   | 1,234,255 | (692,582)    | 528,122   | 1,267,571 | (739,449)    |
|  | 2,266,909 | 1,803,509 | 463,400      | 2,316,327 | 2,025,776 | 290,551      |
|  |           |           |              |           |           |              |

# Note on Basis of Presentation

The summary financial statements presented includes only the summary statement of financial position, the summary statement of operations of cash flows and notes to the financial statements. The summary statement of financial position, summary statement of operations, and the summary schedule of revenue and expenses for Winter Festival are reproduced in as much details as the audited financial statements. A copy of and the summary schedule of revenue and expenses for Winter Festival, and does not include the statement of changes in net assets, statement the audited financial statements is available at the office of Festival du Voyageur Inc.



